### "Famous Quotes and Best Use Scenarios"

Provided by Neal Fedderman, PCCAC National Industry Vice-Chair

### Promote local cooperation and support of USPS initiatives.

- 1. Instead of better glasses, your network gives you better eyes- Ronald Burt
- 2. Cooperation is the thorough conviction that nobody can get there unless everybody gets there. -Virginia Burden
- 3. Clear leadership and support for our frontline staff is of critical importance to the future growth and development of the GROUP. Fred Goodwin
- 4. Cooperation has been shown to be useful up to a certain point and no further, but cooperation, which is the thing we must strive for today, begins where competition leaves off. Franklin D. Roosevelt
- Initiative is as essential to success as a hub is essential to a wagon wheel. -Napoleon Hill

# Foster a close working relationship between the U.S. Postal Service (USPS) and all businesses that use the mail to communicate and interact with their customers.

- 1. Networking is more about Farming than it is about Hunting. It's about cultivating relationships- Ivan Misner
- 2. Networking is not about just connecting people. It's about connecting people with people, people with ideas, and people with opportunities. Networking means the act of exchanging information with people who can help you professionally- Michele Jennae
- 3. Having a good network is invaluable. It opens doors for you and allows you to enter into opportunities that are beneficial to your business- Richard Branson
- 4. Teamwork is the ability to work together toward a common vision. The ability to direct individual accomplishments toward organizational objectives. It is the fuel that allow common people to attain uncommon results. Andrew Carnegie
- 5. Individually, we are one drop. Together, we are an ocean. -Ryunosuke Satoro

## Share information and facilitate the exchange of ideas about new and existing Postal Service products, programs, services, and procedures that affect all businesses that use the mail.

- 1. There is one thing stronger than all the armies in the world, and that is an Idea whose time has come- Victor Hugo
- 2. Two Monologues do not make a dialogue- Jeff Daly
- 3. Effectively, change is almost impossible without the industry-wide collaboration, cooperation, and consensus. Simon Mainwaring
- 4. Many ideas grow better when transplanted into another mind than the one where they sprang up. -Oliver Wendell Holmes
- 5. Collaboration divides the tasks and multiplies the success. -Unknown

### Help PCC members and their organizations grow and develop professionally through focused educational programs.

- 1. If you want 1 year of prosperity, grow grain. If you want 10 years of prosperity, grow trees. If you want 100 years of prosperity, grow people- Chinese Proverb
- 2. An investment in knowledge pays the best dividends- Benjamin Franklin
- 3. The future of organizations is the growth of the people in them. -Dan Rockwell
- 4. An organization's ability to learn, and translate that learning into action rapidly, is the ultimate competitive advantage- Jack Welch
- 5. Learning is a process where knowledge is presented to us, then shaped through understanding, discussion and reflection. -Paulo Freire